

d) Major Courses for MBA Program (12 Credits)

Students have the option to choose any one of the areas of major courses mentioned under

Major in Management (any four)

SL. No.	Course Code	Course Title	Page No.
1	MGT-612	Management Thought	32
2	MGT-613	Comparative Management Systems	33
3	MGT-614	Total Quality Management	34-35
4	MGT-615	Project Appraisal & Management	36
5	MGT-616	Production and Operations Management	37
6	MGT-617	International Business Management	38-39
7	MGT-618	Strategic Planning and Business Policy	40-41

Major in Accounting (any four)

SL. No.	Course Code	Course Title	Page No.
1	ACT-612	Applied Accounting Theory	42
2	ACT-613	Advanced Management Accounting	43
3	ACT-614	Cost Accounting and Budgetary Control	44
4	ACT-615	Capital Budgeting and Investment Analysis	45
5	ACT-616	Accounting for Managerial Control	46
6	ACT-617	Advanced Auditing and Taxation	47

Major in Finance and Banking (any four)

SL. No.	Course Code	Course Title	Page No.
1	FIN-612	Corporate Finance & Banking	48
2	FIN-613	Financial Analysis and Control	49
3	FIN-614	Portfolio Management	50
4	FIN-615	Bank Fund Management	51
5	FIN-616	Financial Institutions and Capital Market	52
6	FIN-617	Lease Financing and Investment Banking	53

Major in Marketing (any four)

SL. No.	Course Code	Course Title	Page No.
1	MKT-612	Marketing Management	54
2	MKT-613	Modern Service Marketing	55
3	MKT-614	Global Marketing	56
4	MKT-615	Advanced Marketing Research	57
5	MKT-616	Advertising and Sales Promotion	58-59
6	MKT-617	Industrial Marketing	60

Major in Human Resource Management (any four)

SL. No.	Course Code	Course Title	Page No.
1	HRM-612	Manpower Planning and Personnel Policy	61
2	HRM-613	Organizations and Conflict Management	62
3	HRM-614	Compensation Policy and Administration	63
4	HRM-615	Industrial Relations	64
5	HRM-616	Training and Development	65
6	HRM-617	Multinational Human Resource Management	66

Major in Management Information System (any four)

SL. No.	Course Code	Course Title	Page No.
1	MIS-612	Management Information System	67
2	MIS-613	Database Management System	68
3	MIS-614	Data Communication and Networking	69
4	MIS-615:	Internet and E-commerce	70
5	MIS-616	System Analysis and Design	71
6	MIS-617	Office Automation and DSS	72

Major in International Business (any four)

SL. No.	Course Code	Course Title	Page No.
1	INB-612	Negotiation and Diplomacy in International Business	73
2	INB-613	International Human Resource Management	74-75
3	INB-614	Global Marketing Analysis and Branding	76
4	INB-615	International Strategic Management	77
5	INB-616	International Financial Markets and Institutions	78
6	INB-617	International Project Management	79
7	INB-618	Global Monetary System	80
Project Work for all the students of MBA Program			81

Notes:

- a. The student concerned of either of the above noted MBA programs (60 credits, 48 credits or 36 credits) is to complete the respective core courses first.
- b. After completion of the core courses, the student concerned is to select either of the streams of major courses as noted above as major.
- c. Student interested to take more than one major is allowed after completion of one stream.

e) Project Work (03 Credits)

After completion of the core and major courses the student concerned is to go for project work of three (03) credit hours (1.5 credit hours for course work and 1.5 credit hours for writing report). Apart from the above, project work may be carried out at any time under the supervision and direction of the course teacher.